

THE BUSINESS  
ADVOCATE  
TEMPE CHAMBER OF COMMERCE

# Los tres amigos

MAY 7

Classic Party Rentals  
3103 E. Broadway Rd. #400 | Phoenix, AZ 85040

## In This Issue

- [Tempe Chamber Works in Regional Coalition to Support Business Issues](#)
- [The Tempe Chamber is Looking Out for Business](#)
- [How to Succeed in Winning Procurement Bids](#)
- [Get Involved](#)
- [Member News](#)
- [Community News](#)



The Tempe Chamber was recognized by United Food Bank on April 29 as a top community partner.

## **Tempe Chamber Works in Regional Coalition to Support Business Issues**

The 2015 Legislative session was completed in record time, with nearly 1,200 bills being introduced. Working through the East Valley Chambers of Commerce Alliance, the Tempe Chamber reviewed them all, focusing on those issues having the greatest impact on our business members. We weighed in in more than 50 issues, with a more than 60% success rate, and not one bill opposed by the Chamber was passed. [More >>](#)

---

## **The Tempe Chamber is Looking Out For Business**

*By Mary Ann Miller, President/CEO*

Location. Location. Location. Just like buying a house, deciding where to have your business is a major consideration. You look for obvious factors like visibility and a good customer base, adequate transportation and a qualified work force. You personally want a good quality of life, with safe neighborhoods, excellent schools and cultural activities. And when you open your doors to your business, you want to concentrate on making it a success. You need someone to look out for their interests, and that's where the Chamber comes in. [More >>](#)

---

## **How to Succeed in Winning Procurement Bids**

*By Sean Donovan, VP Media & Program Development*

When your company does business with a large purchaser, you'll likely be working with their procurement department. This department will source and evaluate goods and services, ultimately making a decision on which company to do business with. In order to give yourself the best chance at winning the contract you need a basic understanding of how the process operates. [More >>](#)

---

## **Get Involved**

### **Still Time to Donate for Women In Business Conference**

There are just a few more days left to showcase your business in our raffle and silent auction at the upcoming Women in Business Conference. [Return this form](#) by Wednesday, May 6 to be included in our print publications. [More >>](#)

---

### **Business Seminar: Softlanding in Mexico**

The Consulate General of Mexico in Phoenix will host a seminar directed at trade and economic development agencies and business owners in Arizona/Phoenix Metro Area interested in exploring trade and investment opportunities in the

Mexicali Metro Area, in Northern Baja California (Baja). The event will take place on Thursday, May 7 from 9:45 a.m. to 12:00 p.m. at the Consulate General of Mexico, located at 320 E. McDowell Rd., Phoenix. For more information or to RSVP, please contact Ana Salido at 602.242.7398 ext. or via email [asalido@consulmexphoenix.phxcoxmail.com](mailto:asalido@consulmexphoenix.phxcoxmail.com).

---

## Doing Business with the City of Tempe and ASU

The Tempe Chamber of Commerce invites members of the business community to an educational luncheon on Thursday, May 14th with representatives from the City of Tempe and Arizona State University, who will share best practices for securing contracts. [More >>](#)

**LUNCHTIME LEARNING FORUM**

**Procurement Seminar:  
Doing Business with the  
City of Tempe and ASU**

**R.S.V.P**

Thur. May 14  
11:30 a.m. - 1:00 p.m.  
Southwest College of Naturopathic Medicine  
2140 E. Broadway Rd.  
\$25 Members | \$35 General Public



## Member News

**Tempe Union's** McClintock High School was recognized as National Title I Distinguished School on Tuesday, April 28, 2015. The award, given by the Arizona Department of Education (ADE), publicly recognizes qualifying Title I schools for the outstanding academic achievements of their students.

Ralph Hogan of **KJZZ** and the Rio Salado College Division of Public Service recently received three national journalism awards and a fellowship election by the Society of Broadcast Engineers.

### Got News?

Is there something exciting going on in your business? Did you land a really big deal? Did a team member join a board? Are you offering new services? Did you sponsor an event? ***If it's news to you, it's news to us!*** If there is something you want the Tempe Chamber community to know, just add a Status Update in our [Member Information Center](#). Don't have a login? Just reply to this email and we will help you!

---

## Free Directory Listing

Did you know that your membership comes with a **FREE** online profile? Members with completed profiles are more likely to come up on Google searches, receive calls from prospects and get increased web traffic. For more information on updating your member profile, please [click here](#).

---



## Mobile App Helps You Stay Connected

Stay connected to other members and news from the Tempe Chamber of Commerce with MemberPlus app! This free app is available for download for [iOS](#) and [Android](#) devices. Members can now update their own profile information, find other members, post events or member offers and so much more! [Contact us](#) if you need your member login information.

## Community News

### Tempe Set to Renew Free Transit Passes for Youth

Beginning May 11, the city of Tempe will begin issuing new transit passes to current and new participants of the Tempe Youth Free Transit Pass program. The new passes are valid July 1, 2015, through June 30, 2016. [More >>](#)

---

### Honoring Those Who Care

Save the date for the 32nd Annual Don Carlos Humanitarian Award Ceremony & Dinner. This event, hosted by the Tempe Community Council, will take place on Tuesday, September 29. Nominations for the awards will be accepted through June 14. [More >>](#)

---

### Tempe Seeks Creative Individuals for Arts-Based Jobs

Artists and art enthusiasts looking to share their love and knowledge of art with the next generation, or work in a professional capacity supporting the arts are invited to apply for creative positions available through the City of Tempe. Part-time opportunities are currently open in the Studio Artist Program, Tempe Public Art and Arts Grants, as well as the Recreation Services Division. [More >>](#)

## Get Social with the Tempe Chamber



Use [#TempeChamber](#) when you are posting on social media to show your pride in your

*membership. You may even get a like, retweet or repost!*



*save the date*

**20th Annual  
Women In Business  
Conference**

May 20, 2015  
The PERA Club  
1 East Continental Dr. | Tempe, AZ

**Tempe Chamber of Commerce**

909 East Apache Blvd.  
Tempe AZ, 85281  
(480) 967-7891  
[www.tempechamber.org](http://www.tempechamber.org)



You are receiving this Tempe Chamber Newsletter because you subscribed at [www.tempechamber.org](http://www.tempechamber.org)