



THE BUSINESS
ADVOCATE
TEMPE CHAMBER OF COMMERCE

**Ted fears
the TACO!**
Taxes Are Coming, Oops!



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Community leaders gather before the [State of the District Federal Update with Rep. Kyrsten Sinema](#) on Feb. 19

Taking Political Action

Tempe Chamber Seeks Nominations for Board of Directors

The Call for Nominations is now open and the Tempe Chamber of Commerce is seeking candidates for its board of directors. Help lead your Chamber and profession into the future by nominating a colleague or yourself. The Call for Nominations closes on March 15.

[To Nominate, Email Mary Ann Miller >>](#)

Immigration, Fiscal Policy, Transportation Among Focus in Tempe Chamber Federal Agenda

American free enterprise has done more than any system ever devised to create jobs, opportunities and success. Private sector job creation is critical to economic growth. Overly burdensome regulations limit investment and imperil competitiveness. Both elected officials and administrators need to make policy decisions that will encourage, not inhibit, job growth. [More >>](#)

Tempe's Sign Regulations + Review Process Public Meeting

You are invited to participate in an input/comment session on Wednesday, March 2 regarding changes to Tempe's sign regulation process. The City of Tempe is in the information gathering stage and would specifically like to hear from you, the business community. [More >>](#)



Helping You Succeed

How to Comply with Government Contract Requirements

Tools for Business Business Resource of the Week

Landing a government contract can be a big milestone for any sized business. The requirements for compliance can be difficult to navigate, but our friends from Tools for Business have everything you need to know all in one place.

[More >>](#)

The Biggest Challenges for E-Commerce Businesses

Peter Adams, Ping! Development

Getting an e-commerce site up and running is anything but a small feat. There's products information, descriptions and photos, pricing considerations, not to mention the typical stuff you need for a Web site (policies, company profile, awesome landing page). It's easy to get caught up in the excitement of launching and forget to plan for the things that come after. [More >>](#)

Recent Grads Leave First Jobs Quickly

By Desirae Noonan, Express Employment Professionals

Express Employment Professionals recently released new survey results indicating that more than two-thirds of recent college graduates stay at their first career jobs for one year or less. [More >>](#)

7 Tactics That Show You're Getting Customer Service Right

By John Boitnott, Entrepreneur

Customer service is one of those things that you just can't ignore if you're aiming for success and longevity for your startup. Customer service in general is important to your company, because it is often the only contact a customer has with your business. Since that first contact is so critical, you want to make the experience a good one for your customers. [More >>](#)

Get Involved

Last Day to Nominate for Business Excellence Awards

We are accepting nominations for the 2016 Business Excellence Awards through end of business today, February 29. The very simple nomination process is a great way to show your support for those that demonstrate a passion for excellence. Through the awards, we honor companies that go above and beyond in their performance, practices and community service. To nominate a company, simply email its name and contact information (email or phone number) to sean@tempechamber.org or use this form <http://bit.ly/TCCBEA2016>.

Business Woman of the Year Nominations Close March 1

The Tempe Chamber of Commerce will accept nominations for the 2016 Business Woman of the Year Award through end of business March 1. This award was established to recognize an outstanding business woman who has positively affected

the Tempe community and the Tempe Chamber of Commerce. [More >>](#)

Important Dates for Tempe's March 8 General/Special Election

Publicity pamphlets were mailed to each household with a registered voter on February 4 and early ballots were mailed beginning February 10 for the city's March 8 General/Special Election. [More >>](#)

Member News



Hi There!

Click to view our New Members,
Renewals, Premier Membership,
and 110% Club

Total Transit Enterprises has promoted Bill Blair to the role of President for their organization.

Mary Contreras of **Contreras State Farm Agency**, was named the 2015 Woman of the Year by Women of Scottsdale.

Got News?

Is there something exciting going on in your business? Did you land a really big deal? Did a team member join a board? Are you offering new services? Did you sponsor an event? **If it's news to you, it's news to us!** If there is something you want the Tempe Chamber community to know, just add a Status Update in our [Member Information Center](#). Don't have a login? Just reply to this email and we will help you!

Social Media Shout Out!



Our friends at the **Tempe History Museum** have done it again. Check out this photo of the official dedication of the Mill Avenue Bridge in 1933. From the cars, to the fashion, to the landscape, to the skyline, things sure have changed in Tempe.

Be sure to use **#TempeChamber** when posting on social media for your chance to be mentioned.

Member to Member Deals

Check out these amazing deals and specials our members offer **exclusively** to their fellow chamber members. From massages to hotel stays, banking to education, shopping to marketing, there is something for everyone. [Click here](#) to check out the current deals.

Want to offer something to members? [Log into](#) our Member Information Center and get started. If you need assistance logging in, please reply to this email.



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Community News

Tempe Seeks Applicants for Presiding Judge of Tempe Municipal Court

The City of Tempe is accepting applications through March 18 for the position of Presiding Judge of the Tempe Municipal Court. The Presiding Judge is responsible for the leadership and management of all professional, legal and judicial functions of the Tempe Municipal Court. This includes compliance with the administrative authority of the Arizona Court System. [More >>](#)

Arizona Congressman Matt Salmon Is Retiring, Andy Biggs Eyeing Seat

Representative Matt Salmon announced last week that he will not seek re-election to the U.S. House of Representatives in 2016. In a press release, Salmon said his

decision stemmed from a desire to spend more time with his family. The conservative Arizona lawmaker represents the fifth congressional district which covers parts of Gilbert, Chandler and Mesa. Tempe was part of his district in the 1990s. [More >>](#)

Tempe Cares Event: Please Sign Up

Tempe Cares invites volunteers from within and outside the city who live, work or play in the Tempe community to step forward and be counted to show how much they truly care! Volunteers of ALL ages and abilities will be accommodated and are encouraged to serve on Saturday, March 5 at 7:00 a.m. [More >>](#)

Get Social with the Tempe Chamber



*Use **#TempeChamber** when you are posting on social media to show your pride in your membership. You may even get a like, retweet or repost!*



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